



SOUTHERN LOCK

SLSC 2024 TRADE SHOW & LEARNING EXPO

SCHEDULE OF EVENTS

WEDNESDAY, JUNE 12th

8AM - 5PM

LEARNING EXPO COURSES
HYATT PLACE ST. PETE /DOWNTOWN

THURSDAY, JUNE 13th

8AM - 5PM

LEARNING EXPO COURSES
HYATT PLACE ST. PETE /DOWNTOWN

6PM-9PM

WELCOME RECEPTION

FREE, RSVP REQUIRED

HYATT PLACE ST. PETE /DOWNTOWN

FRIDAY, JUNE 14th

8AM - 12PM

LEARNING EXPO COURSES
HYATT PLACE ST. PETE /DOWNTOWN

2PM-7PM

TRADE SHOW

FREE TO ATTEND!

ST. PETERSBURG COLISEUM

REGISTER ONLINE: <https://bit.ly/2024-slsc>



WEDNESDAY, JUNE 12th ✦ 8AM-5PM

	BENOIST	KENWOOD	COQUINA	DRIFTWOOD	CHIHULY	JAMES
8						
9	Allegion	Southern Locksmith Institute	Southern Locksmith Institute	ASSA ABLOY	Kaba Mas	
10	Unlocking Hidden Potential: Cultivating Revenue Growth within Your Existing Accounts	Hands-on LISHI Training & Picking (\$199)	Automotive Transponders Explained (\$199)	Unlock the Future with Medeco IKC!	X-10 Certification & Operation (\$350)	
11						
12	BREAK					
1						
2	Allegion	Southern Locksmith Institute	Southern Locksmith Institute	ASSA ABLOY	↓	CodeLocks USA
3	Overtur Cloud-Based Ecosystem			Low Voltage Hardware Wiring	X-10 Certification & Operation (continued)	Pushbutton Lock Overview & Net-Code Technology
4	Allegion	Setting Up NASTF and OE Software (\$250)	Volkswagen Key Programming (\$250)			Detex
5	Key Systems for Locksmiths					Detex Products & Weatherized Solutions

THURSDAY, JUNE 13th ✦ 8AM-5PM

	BENOIST	KENWOOD	COQUINA	DRIFTWOOD	CHIHULY	JAMES
8						
9	Allegion	Southern Locksmith Institute	Southern Locksmith Institute	ASSA ABLOY	Keyline USA	dormakaba
10	Basic Electricity for Electrified Hardware	BMW Programming with ACDP (\$250)	Land Rover Key Programming (\$300)	Wirelessly Secure the Day with CDVI & Aperio Wireless	Mastering Automotive Key Technology: Cutting, Programming, and Cloning	BEST Interchangeable Core Combining Workshop
11						
12	BREAK					
1						
2	Allegion	Southern Locksmith Institute	Southern Locksmith Institute	ASSA ABLOY	record-usa	ABH Mfg.
3	Readers & Credentials			Step Onto the Job Site with Swagger: Access Control Upgrades	Recorducation of Automation (SS8200 & HA9 Overview)	Hands-On Gear Hinge Installation + Other Hardware
4	Allegion	Intro to Mercedes Benz Programming (\$300)	Subaru Key Programming (\$300)			BEA Sensors
5	ENGAGE Ecosystem & ISONAS Overview					Activation and Safety on Low Energy Doors
5	School Safety & Security					

FRIDAY, JUNE 14th ✦ 8AM-12PM

	BENOIST	KENWOOD	DRIFTWOOD	CHIHULY	JAMES	SALVADOR
8						
9	Allegion	Kaba Ilco & Advanced Diagnostics	LockLabs	ASSA ABLOY	Olympus Lock	dormakaba
10	Fire Door Assembly			Rock the Multifamily Scene Like a Pro!	Pin Tumbler Locks for Cabinet Doors & Drawers	RCI Product Overview
11	Allegion	Intermediate Automotive Locksmithing	Automotive Locksmithing 101		Mul-T-Lock	
12	New Product Showcase				Mul-T-Lock Keyways and Cylinder Pinning	



WEDNESDAY, JUNE 12

ORDERED BY CLASSROOM

BENOIST ROOM

Allegion **Unlocking Hidden Potential: Cultivating Revenue Growth Within Your Existing Accounts**



9am-12pm • 3 hours • Instructed by Joseph Holman

Building strong customer relationships is at the center of what you do. To find ways to provide even greater service to your customers you need to identify which accounts to cultivate, who to connect with within those accounts, and develop a compelling plan for demonstrating value. Together, let's discuss some strategies to broaden your reach & impact within your existing accounts.

Allegion **Overtur™ Cloud Collaboration Platform**



1pm-3pm • 2 hours • Instructed by Todd Adams

Allegion's Overtur™ is a cloud-based ecosystem where project team members come together to collaborate on the specification, design, and construction of door security and openings. Learn how to utilize Overtur™ to capture, maintain and verify door hardware requirements and decisions, complete site-surveys, and submit quote requests directly to Southern Lock!

Allegion **Key Systems for Locksmiths**



3pm-5pm • 2 hours • Instructed by Brennan Battaglia

Key systems are integral parts of maintaining building security, whether it's during construction, changes in occupancy or daily use. Learn how Allegion's lines of patented or traditional keyways ensure maximum durability, performance and security no matter what the application or budget.

KENWOOD ROOM

Southern Locksmith Institute **Hands-On LISHI Training**



8am-12pm • 4 hours • Instructed by Jeremy Crocker (CAL, CRL, CFL, CAI)

Comprehensive, hands-on training on picking and decoding vehicle locks with LISHI Original locksmith tools. Learn and understand the tools and procedures that will help you pick and decode both automotive and residential locks with LISHI 2-in-1 Picks/Decoders. The class will begin with classroom learning, understanding the basics of the tools, and the types locks you will encounter in the field. In the hands-on portion of the class, you will be able to pick and decode as many locks as possible! Get focused attention and help from our ALOA certified instructor and conquer those troublesome locks.

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SLSC 2024 TRADE SHOW & LEARNING EXPO LEARNING EXPO COURSE SCHEDULE

WEDNESDAY, JUNE 12 **ORDERED BY CLASSROOM**

KENWOOD ROOM

Southern Locksmith Institute

Demystifying NASTF Registration and OE Software



1pm-5pm • 4 hours • Instructed by Jeremy Crocker (CAL, CRL, CFL, CAI)

In order to perform certain security related automotive services such as programming keys, ordering codes or immobilizer resets, you will need to be registered through the National Automotive Security Task Force (NASTF) secure registry database. In this course, ALOA-certified instructor Jeremy Crocker will demystify the Vehicle Security Professional Registry. This course will also take a deep dive into Factory OE software

COQUINA ROOM

Southern Locksmith Institute

Automotive Transponders Explained



8am-12pm • 4 hours • Instructed by Scott Childress

Join ALOA-certified instructor Scott Childress as he demystifies the world of automotive transponders! In this course, you'll get a deep dive into the different types of transponder chips on the market, learn which chips works with which remotes, and also learn how to write them, reuse them, and more!

Southern Locksmith Institute

Volkswagen Key Programming



1pm-5pm • 4 hours • Instructed by Scott Childress

Join ALOA-certified instructor Scott Childress and get the lowdown on all things Volkswagen key programming--from understanding the underlying principles of key programming to mastering IMMO systems and key generation, you'll walk away with the skills to tackle Volkswagens like a champ.

DRIFTWOOD ROOM

ASSA ABLOY

Unlocking the Future with Medeco IKC!



8am-12pm • 4 hours • Instructed by Dale Bowman

The freshest key system with the longest patent and smart keys! Don't miss this certification training for Medeco M4, including discussion on Intelligent Key Cabinets & Intelligent Key Formats.

ASSA ABLOY

Low Voltage Hardware Wiring



1pm-5pm • 4 hours • Instructed by Gene Tiebout Jr. (Maximum 25 attendees)

Dive into the electrifying world of low voltage hardware wiring! This entry level course is designed to introduce students to the basics of direct current (DC) electricity for low voltage locksmiths and those contractors working on electronic locking and access control systems. Featuring a balance of presentation and hands-on exercises, students begin with the basics of AC and DC electricity, electrical concepts like voltage, amperage, ohms, and continuity, and how to use a multimeter. Guided, hands-on practice with basic circuits and the development of circuits, identifying normally open (NO) and normally closed (NC) circuits, and common electronic door hardware round out this fundamental class.

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WEDNESDAY, JUNE 12

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CHIHUY ROOM

Kaba Mas X-10 Certification & Operation

8am-5pm • 8 hours • Instructed by Seth Blumberg



Students taking this course will learn how to install and operate a GSA-approved Kaba Mas X-10 combination lock. Students will receive a diploma from Kaba Mas once they have successfully completed the course and passed the exam.

JAMES ROOM

Codelocks USA Pushbutton Lock Overview & NetCode Technology

1pm-3pm • 2 hours • Instructed by Rick Hubbard, President RHi Associates



Come learn about the Codelocks line of CL and KL locks. Codelocks products offer substantial price savings vs most major competitors. You will learn how Codelocks' NetCode Technology can allow your customers to create date and time-sensitive temporary coded access for any lock anywhere in the world for less than \$.75 cents, with just the use of a computer. No software, no internet, no Bluetooth necessary at the lock!

Detex Detex Products & Weatherized Solutions

3pm-5pm • 2 hours • Instructed by Joy Skowron



This class will provide a complete overview of product families offered by Detex Corporation. Discussions will include how to order, applications, proper installation, product options, troubleshooting tips, life safety codes and weatherized applications. Detex has a unique line of weatherized products and there will be emphasis on solutions for outdoor applications and which products to bundle to create the exact solution needed for each opening. Product families being introduced are Automatic Operators, Loss Prevention, Architectural Hardware and add-on products.

THURSDAY, JUNE 13

ORDERED BY CLASSROOM

BENOIST ROOM

Allegion Hands-On Basic Electricity for Electrified Hardware

8am-11:30am • 3.5 hours • Instructed by Andy Geremia



This hands-on course will cover basic electricity and switching logic for access control. Hands on labs with mag locks, strikes, keypads, multimeters and more.

Allegion Readers & Credentials

1pm-2pm • 1 hour • Instructed by Andy Geremia



Learn about Allegion's wide variety of readers and credentials including 26a Wiegand formats, the CardTrax™ account tracking program and a high level discussion of custom keys.

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BENOIST ROOM

Allegion The ENGAGE Ecosystem & ISONAS PureAccess

2pm-4pm • 2 hours • Instructed by Andy Geremia • Maximum 16 attendees



Get cost-effective card access with the ENGAGE cloud web app. No software to install, no controllers to network! Manage an entire facility via Wifi or Bluetooth updates from your phone. Hands-on labs to commission and program Schlage Wireless Locks with ENGAGE app. Hands-on commissioning & programming of locks followed by an overview of ISONAS PureAccess.

Allegion School Safety & Security

4pm-5pm • 1 hour • Instructed by Todd Adams



This course will go over K-12 school security solutions and best practices—including key components of classroom & perimeter security, PASS guidelines, grant & ESSER funding, fire, life safety and accessibility codes, and much more.

KENWOOD ROOM

Southern Locksmith Institute BMW Programming with ACDP

8am-12pm • 4 hours • Instructed by Jeremy Crocker (CAL, CRL, CFL, CAI)



Everything you need to know about making BMW keys with ACDP! Other tools to be covered: Abrites, VVDI2, Autohex, and more. Basic module EEPROMing, soldering and handling protocols will be discussed, which is useful if other tools are used.

Southern Locksmith Institute Intro to Mercedes Benz Programming

1pm-5pm • 4 hours • Instructed by Jeremy Crocker (CAL, CRL, CFL, CAI)



Get your feet wet with Mercedes Benz programming—from keyed ignitions and continuing all the way to FBS 3. Steering locks and transmission modules also included. Multiple tools covered including programmers and accessories from Abrites USA, AR Labs, Xhorse, and more—with exclusive attendee-only promotions!

COQUINA ROOM

Southern Locksmith Institute Land Rover Key Programming

8am-12pm • 4 hours • Instructed by Jamie Skinner



Learn how to program Land Rover keys from start to finish! This in-depth, hands-on course will cover the entire process including basic module EEPROMing, soldering and handling protocols. Don't turn down calls for Land Rovers—instead, expand your skills and maximize your profits!

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COQUINA ROOM

Southern Locksmith Institute **Subaru Key Programming**

1pm-5pm • 4 hours • Instructed by Jamie Skinner



Unlock the potential of Subaru's advanced keyless entry systems with our comprehensive training course on Subaru Remote Programming. Throughout the program, participants will gain hands-on experience with Subaru's latest remote programming technologies, covering a range of models and remote types. From understanding the fundamentals of keyless entry systems to mastering the steps for programming, reprogramming, and troubleshooting, this course equips learners with the knowledge and skills needed to tackle any remote programming challenge.

DRIFTWOOD ROOM

ASSA ABLOY **Wirelessly Secure the Day with CDVI & Aperio Wireless**

8am-12pm • 4 hours • Instructed by Steven Williams (ASSA ABLOY) and Jorge Carvajal (CDVI)



Unlock the Future of Security with ASSA ABLOY and CDVI for this interactive session as we make wireless access control easy! This course will provide an overview of product installation, configuration, and troubleshooting for wireless access control solutions.

ASSA ABLOY **Step Onto the Job Site with Swagger: Access Control Upgrades**

1pm-5pm • 4 hours • Instructed by Gene Tiebout Jr. (Maximum 25 attendees)



Designed for learners already familiar with basic wiring and circuit development, refine electronic system knowledge and skills and discover practical troubleshooting techniques in this hands-on course. Actively participate in creating fail safe and fail secure wired systems, request to exit (REX) devices, relay logic, connecting simple electronic door hardware systems using electric strikes, maglocks, keypads, buttons/switches, and power supplies, and troubleshooting those components using a multimeter.

CHIHULY ROOM

Keyline USA **Mastering Automotive Key Technology: Cutting, Programming, and Cloning**

8am-12pm • 4 hours • Instructed by Dan Brower, Product Research & Development



This engaging seminar offers an in-depth exploration of automotive key technology, highlighting the distinctions between programmable and cloneable keys. Participants will gain practical knowledge on how to effectively cut, clone and program these keys. We'll dive straight into the core of automotive key technologies, showcasing the practical use of Keyline's premier products—Gymkana, 884 Decryptor Mini, and the Automotive Programming Kit. This session is designed for professionals eager to expand their knowledge and hands-on skills with cutting-edge key cutting and programming technology.

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CHIHULY ROOM

Record USA Recorducation of Automation (SS8200 & HA9 Product Training)

FREE

1pm-5pm • 4 hours • Instructed by Liam Lehn (Maximum 10 attendees)

Attendees will learn “How To” and then install the SS8200 AND HA9 operators—including mounting back plate/header, determining handing, installing standard arm, powering up operator, performing learn cycle, installing activation devices and MORE! Learn about Record’s optional components including electric strikes, Wave to Open touchless switches, wireless key fobs, and more. Attendees will also learn how to check installation is installed in accordance with ANSI 156.19 compliance.

JAMES ROOM

dormakaba BEST Interchangeable Core Combinating Workshop

 **FREE**

8am-12pm • 4 hours • Instructed by Bob Karrer, dormakaba Learning Leader

This class is targeted to individuals responsible for servicing and maintaining Interchangeable Core Masterkey systems. Subjects to be covered include: BEST Masterkey System Hierarchies, Developing a Masterkey System, Key Combinator & Cutting BEST Keys, Combinating BEST Cores, Record Keeping & Key Control, Troubleshooting, and Preventative Maintenance. At the conclusion of this program, participants will have an understanding of BEST Masterkey System Hierarchies and what goes into developing a Masterkey System. Participants will be able to explain the use of a Key Combinator, Cut BEST Keys, understand the intricacy of Combinating BEST Cores, recognize the Importance of Record Keeping & Key Control, perform Basic Troubleshooting, and suggest preventative maintenance.

ABH Manufacturing Hands On Gear Hinge Installation + Other Hardware

 **FREE**

3pm-5pm • 2 hours • Instructed by Bill Garrison, Southeast Business Development Manager

ABH Manufacturing is a USA Made & Owned Manufacturer. ABH will show you how to install a gear hinge and educate you about various products that you can touch and learn about. Check out ABH’s offerings at www.abhmfg.com

BEA Sensors Activation and Safety on Low Energy Doors

FREE

3pm-5pm • 2 hours • Instructed by Rick Ralph

BEA offers a complete line of products designed to maximize a building’s safety, security and efficiency. From request-to-exit sensors to advanced logic modules and touchless activation, learn how BEA’s product line can be applied in real-world applications on access control and low energy door applications.

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FRIDAY, JUNE 14

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BENOIST ROOM

Allegion Preparing Your Facility for Fire Door Inspections

FREE

8am-10am • 2 hours • Instructed by Todd Adams

Heard about the fire door inspection requirement as prescribed by NFPA 80? Know what you need to do when the requirement is adopted by your local building code? If you would like a little help in getting ready, join us for this class. Focusing on winging doors and their corresponding fire door hardware, this class will assist you as your facility plans for how it will comply with these important fire life safety requirements.

Allegion New Product Showcase

FREE

10am-12pm • 2 hours • Instructed by Todd Adams

Join Allegion and discover the ins and outs of their new security solutions. From revolutionary features to practical applications, this showcase will empower you to maximize the potential of the latest Allegion innovations and elevate your security expertise to new heights.

KENWOOD ROOM

Kaba Ilco & Advanced Diagnostics Intermediate Automotive Locksmithing

HANDS ON FREE

8am-12pm • 4 hours • Instructed by Elton Taleno, Product Sales Representative

This is an intermediate course for all Ilco / AD owners, it will be an enlightening experience you cannot afford to miss. In this interactive class, we will discuss, illustrate, and explore different opportunities available for your market with the utilization of the Ilco/AD family product line. We will be covering Smart Pro, Smart Pro Lite, MyKeysPro, RW5, Smart Aerial Plus & cutting-edge bypass technology & Key Machine.

COQUINA ROOM

LockLabs Automotive Locksmithing 101

HANDS ON FREE

8am-12pm • 4 hours • Instructed by TBD

For those with little-to-no experience in automotive locksmithing--this course begins on the ground floor and covers all of the basics! This class is perfect for novice locksmiths who are considering a career in automotive locksmithing. If you own a locksmith shop and you're either considering taking up automotive, or you simply want to learn what your technicians are doing out in the field, this class is a must for you!

Topics Include: History of Automotive Security • Understanding Transponder Systems & Car Keys • Vehicle Entry • Lock Decoding • Key Cutting & Programming • Transponder Chip Cloning Original Lishi Tools • Automotive Locksmithing Resources • Key Machines & Programmers

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DRIFTWOOD ROOM

ASSA ABLOY **Rock the Multifamily Scene Like a Pro!**

8am-12pm • 4 hours • Instructed by Steven Williams



Let's make waves in the market! This course will cover leading Multifamily software, ASSA ABLOY ACCENTRA, and hardware including how to sell complete solutions and stay ahead of the curve. **FREE MOBILE CREDENTIALS!!!!**

CHIHULY ROOM

Olympus Lock **Pin Tumbler Locks for Cabinet Doors & Drawer**

8am-10am • 2 hours • Instructed by Sheldon Herd



Olympus Lock will cover the different type of pin tumbler locks for cabinet doors and drawers and how to sell them to your customers including interchangeable core and standard cylinder cabinet lock products that key into entry doors.

Mul-T-Lock USA **Mul-T-Lock Keyways and Cylinder Pinning**

10am-12pm • 2 hours • Instructed by Rami Almosnino



In this training class, Mul-T-Lock will cover patented platforms and the basics of the Mul-T-Lock telescopic pin tumblers. You will learn about patented platforms: MTL™800, MTL™600, MTL™400 their built-in security features and master key capabilities.

JAMES ROOM

dormakaba **RCI Product Overview**

8am-12pm • 4 hours • Instructed by Adam Rushton, Senior Learning Manager



RCI's combined resources, talents and shared technologies have strengthened their ability to provide unmatched quality and service to transcend the electronic access control category with a wide range of diversified and advanced solutions. This course is designed for sales personnel and technicians involved in designing Keyscan and RCI systems or those who are new to access control. Upon completion of this session, you will have gained knowledge and comprehension on dormakaba's RCI locking hardware and peripherals. This training session will cover the following subjects: RCI Maglock Overview • Strike Overview • Exit Devices Overview • Switches Overview • Power Supplies • Readers and Credentials • Peripherals

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